Federal City Performing Arts Association
Board of Directors Meeting Minutes

Wednesday, May 20, 1998
2801 M St., NW, Washington, DC

DIRECTORS: Present: Fred Boykin, Darrell Lewis, Jeff Peirce, Mark Bombaci, Robert York, Joe Vignali, Jerry Carpenter, Thom Gibb, James Madigan, Henry Salevsky, Ed Wilber, Jack Gerard, Bill Eadie

ABSENT: Jarrin Davis

STAFF: John Perkins, James Holloway

GUESTS:

I. Call to Order
Boykin called meeting to order at 7:35.

II. Approval of Minutes
Motion to approve the minutes.
Lewis moved acceptance as amended, Vignali seconded, to approve the April, 1998 minutes.
Unanimous in favor. Minutes approved.

III. Financial Report
Peirce delivers mixed news for to month in review. The bottom line YTD is about the same as this time last year. There is still a receivable of $16K from the Powers estate outstanding. YTD in March is $10K in the red. Good news is that the Spring Concert which had been budgeted a loss actually made $12K and was $2.4K under budgeted expenses. The Holiday concert posted a $4.3K profit. The May concert has been projected as a loss. This year ticket sales are up and donor contributions are down. The auction is projected at 12-15K profit. The end of year deficit is projected at $15K at this point. CD projects are an unknown variable.

Peirce provides an appeal letter to be sent by BOD. Letter target should be to persons that have not be approached before for funds. Money needs to be in by June 30. Boykins indicates that $3K from the BOD fundraiser is not reflected in the correct category.

Motion to accept the Finance Report, Gibb moves, Vignali seconds. Unanimous in favor.

Budget planning is still in process but will not be delivered as the original schedule indicated. Budget proposals must be submitted prior to the European tour. Finance Committee will review the data for the June 11 meeting. A base line budget will be created for adoption by the BOD. The next BOD will have to make budget amendments. A June 29 meeting has been set for the budget review and approval.

IV. President's Report
President Boykin presents his summary of the year. "It is time for someone else to settle the group down," Boykin quotes his partner Killian. The year has seen the re-staffing of the organization, productions like "Pirates", and the realization of

the European trip dream. The organization has learned many lessons. It took major risks and all lessons have been material for learning. Boykin applauds the music staff for their efforts. He applauds the Season Subscription effort and use of Blade. The Auction was a major risk that did not pay off as anticipated. The BOD has effectively separated into a policy body and the Operations Committee has taken over the day to day business. Long Range Planning is now in place for the coming year. The BOD committed to raising funds and even if it missed the target amount it learned many new lessons. Applauds go to the Bachelor Auction, Capital Club membership drives, Profile parties that have brought new energy to fundraising. Applauds were offered to those who worked on making the European Tour possible, the Executive Committee, and the Board of Directors.

Boykins challenges members to honor their person commitments to raising funds for the BOD.

V. Music Report

See Music Division Report for details. Thanks were given to Vignali and team for the wonderful work done on the production staff. Thanks to Paul Williams for his contribution. Holloway indicated that the E Tour choir is tired but excited and a last minute music change will be made to relieve some stress on the members. The PF CD will be release at the Rehobeth Concert. Holloway set goals next year of helping to overhaul the relationship of the singers with membership requirements. Atlanta Concert commitment was discussed; concert in Oct of '98. Burnout issues, crowding of schedules were discussed. The North Caroline concert will be the contents of the Naked Man taken into a conservative area. Lewis, Boykin, Gibb, Wilber, Carpenter support the concert while other members warn of human and monetary costs of the event.

Gibb moved to accept the invitation to the North Carolina concert, Eadie offers a friendly amendment to survey the Chorus for the support of the project. Lewis seconds. All in favor.

VI. Executive Director's Report

See Executive Director's Report. Future Search group is reconsidering the August date for the event. A September date is being proposed.

VII. Old Business

VIII. New Business

Eadie offers to plan a tour diary of the Chorus' trip to Europe for the Blade and MW. Vignali stresses attendance at the GALA Leadership Conference. Annual Meeting date and time is set for 4PM, June 20 with the Awards Event to follow at 6PM.

IX. Adjournment

Gibb moved, Peirce seconded a move to adjourn. Unanimous in favor.

Respectfully submitted,

Jerry Carpenter
Secretary
FCPAA